



Professional Profile



MATT WEIST
Broker Associate

CAREER SUMMARY

Matt Weist is a Native Coloradoan, who grew up in the foothills just west of Denver. Matt entered real estate in 2017 following his pursuit of investments and a desire to work with fellow investors and entrepreneurs. He has completed eight transactions totaling over \$3.5 Million since obtaining his license, in just 10 months. One of Matt's primary strengths is helping his clients visualize a commercial property's potential for long-term portfolio growth.

Prior to entering the transaction side of real estate, Matt worked in the financial services industry for Oracle Corporation (formally Sun Microsystems) and most recently, Clayton Financial. His work at these firms included industry analysis and business strategy development, the most notable of which Mr. Weist completed a re-pricing project for a product line that was estimated to increase annual revenue by \$20-\$25 million. This experience has given Matt a high-level of understanding and allows him to be a trusted advisor for clients.

Matt has also led a number of consulting engagements, including mortgage origination and fix/flip origination as well as mortgage servicing performance evaluations. He participated in multiple engagements focused on federal and state regulation adherence, including the National Servicing Standards, CFPB, and a number of state-level AG Agreements, and has performed analyses of agreement compliance for a variety of collateral types including residential and commercial properties.

Finally, Matt is an entrepreneur and the inventor/creator of The Floozie, a floating beverage holder, which was featured on Steve Harvey's "The Funderdome" during the summer of 2017. His appetite for new opportunity fuels his hunger to help clients achieve their own vision of financial and business growth.

EDUCATION

- University of Colorado, Bachelor's Degree, Finance
- Real Estate Associate Broker License, State of Colorado

PROFESSIONAL AFFILIATIONS & COMMUNITY ORGANIZATIONS

- Downtown Denver Partnership
- Young Professional Board, Special Olympics Colorado